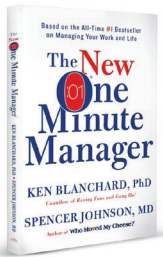




# Blanchard Management Essentials

## Public Workshop



Blanchard Management Essentials builds on the key concepts of the best-selling business book, *The New One Minute Manager*<sup>®</sup>. It gives managers the necessary tools and training to become leaders who create engaged, productive teams and drive greater results for your organisation.

### Who Should Attend?

- New managers eager to increase their effectiveness
- New and established managers
- Aspiring managers
- Mid-level or new managers and supervisors

Invest in Your  
Organisation Today

**\$1125+GST**

Most managers struggle in their jobs, and the consequences can be significant: higher turnover, lower morale, subpar productivity, and more. So we used our 40 years of experience to create a transformational leadership training program for new managers and those who need to refresh essential skills: Blanchard Management Essentials.

### Learning Objectives

- Compare and contrast the workplace roles of an individual contributor and manager, and identify the new mind-set required for making the transition.
- Learn the Four Core Conversations based on the key content from *The New One Minute Manager*: Goal Setting, Praising, Redirecting and Wrapping Up.
- Gain skills needed to boost relationships and work well with others using our time-tested coaching model: Listen, Inquire, Tell Your Truth, and Express Confidence.
- Practice the Essential Skills and the Four Core Conversations using real situations.