

# Optimize Your Team Performance



## TEAM LEADERSHIP

### The Power of WE

Imagine a workforce of teams that works together efficiently, finds solutions to complex problems, and consistently produces superior results throughout the organization.

Facing a lack of shared purpose—and an abundance of unclear goals and ineffective leadership—most organizations don't reach this level of success. The most important initiatives are executed by teams—we know how frustrating it can be when they aren't empowered to rise to the occasion. Team members obsess on their own agendas, there's little accountability, opportunities for breakthroughs are squandered, and organizational growth and resilience dwindle.

Your organization and your teams are capable of so much more. Every team should have the chance to come together and feel successful. You want your managers to know how to provide clarity, manage conflict, and break through barriers to move the team forward.

Based on SLII®, the most widely taught leadership model in the world, Blanchard's Team Leadership program teaches managers to diagnose their team's development and apply the right leadership style to build and sustain high-performance teams. By teaching managers these leadership skills, you can significantly improve your teams' ability to execute on projects, grow the business, and adapt to whatever arises.

### TRAIN YOUR LEADERS HOW TO DEVELOP TEAMS TO



Improve  
Collaboration



Achieve Superior  
Results



Increase  
Innovation



Consistently  
Reach High  
Performance

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## PROVEN FORMULA TO LEAD SUCCESSFUL TEAMS

Implement Team Leadership training in your organization as a 1-day face-to-face workshop or as three 2-hour virtual sessions. All designs feature engaging materials, videos, and activities that teach participants:

- Team Performance Mindset – Orients team leaders with a set of guiding principles that help teams perform at their best
- Diagnosing Team Needs – Identification of team development stages all teams progress through, diagnosis of team needs, and understanding of what high-performing teams do at each stage
- Team Leadership Behaviors – Leader behaviors that help their teams the most; e.g., structuring a team charter, leveraging conflict, fostering team accountability, encouraging risk taking

### WHO SHOULD ATTEND?

Team leaders participating with other team leaders.

Intact teams going through the learning experience at the same time.

After the workshop, participants have access to:

- Team Leadership Assessment – This diagnostic tool collects input from team members and creates a report identifying the team development stage and the issues curtailing team performance
- Team Leadership App – The app is a handy way to help participants diagnose teams, learn what their teams need, and identify the most helpful leader behaviors
- Team Charter Worksheets – Interactive worksheets help teams get aligned on team purpose, roles, goals, and norms
- Workshop Videos and Worksheets – Available to participants through their learner portal for a full year

When your managers have the skills to lead high-performing teams, your organization will flourish. Don't let ineffective team leadership cost your organization time, people, and money.

### READY TO GET STARTED?

Here's how to implement a successful training initiative in three easy steps:

1. Decide – we'll help you decide who gets the training and why
2. Prepare – we'll help you order materials and prepare the facilitator
3. Deliver – we'll help you deliver impeccable training at your company

**Contact Your Blanchard Associate or  
check our website to get started:**

[www.blanchard.co.nz](http://www.blanchard.co.nz)

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